Contractual Risk Transfer Workshop

Session Description:

There have been a number of important case law decisions, legal changes, and Insurance trends that significantly impact effective Contractual transfer of risk. This workshop provides both basic and in-depth understanding with practical examples of how Contracts allocate risks and can increase or reduce liability for Counties. It also examines the proper Insurance coverage for these risks. It is imperative that Counties understand the exposures and solutions in order to understand, devise, and enforce contracts for effective risk transfer to protect the County.

This session will examine these recent changes and discuss the following:

- How can you minimize your liability?
- The two principal methods of transferring risk
- How Indemnity works & recent changes
- How to comply with and utilize effective Contract Indemnity provisions
- How Wrap up policy standards are significantly different
- Integrate key Contract terms & conditions
- How to be sure Insurance covers these risks
- Changes in the Insurance market
- Identify & understand the risks posed by "Restricted Coverage Policies"
- Recognize Insurance Endorsements that restrict or exclude coverage
- What are the differences between various Additional Insured forms?
- Compare non standard endorsements to the Standard ISO forms
- What are the risks and impact of using the wrong forms?
- Defense Coverage and the Crawford Decision—good news if you do it right
- The NEW Danger of Self Insured Retentions—The Forecast Homes Decision
- How to effectively identify & verify the correct Insurance coverages for:
    - Contractual Liability coverage
    - Additional Insured coverages
- Reduce your County's expert analysis & coverage opinion costs

Our guest speaker, Robert J. Marshburn, CRM, CIC, ARM, CRIS, CISC, has gained a National reputation as an Expert, Consultant, and Educator specializing in Contractual Risk Transfer, Indemnity, and Insurance issues.

NOTE: We are allowing time during and after the session for Bob to answer your specific indemnity and Insurance questions! This is your opportunity to get accurate answers from an expert in the field.